

Agiloft Platinum Partners

Platinum partners are certified Agiloft resellers and deliver services that meet or exceed our highest standards for selling, implementing, and supporting Agiloft customers.

Extensive Onboarding

Becoming a platinum partner employs our most extensive onboarding process to ensure partner implementation is on par with Agiloft staff. Every certified platinum partner has completed an in-depth training, passed rigorous certifications tests, and continually maintains the highest level of performance as an Agiloft implementer.

Foundational Knowledge and Experience

Partners must complete the exact same administrator training as Agiloft staff, and the step-by-step courses provide the foundational knowledge and experience necessary to implement customer-tailored Agiloft applications. After training, potential partners must pass a certification exam, including complex implementations and demos with several specific requirements designed to test their ability and ensure excellence. Then partners must execute multiple projects with senior Agiloft implementers acting as project managers and design architects, much like a new hire, before earning the title of platinum partner.

About Agiloft

As the global leader in agile contract lifecycle management (CLM) software, Agiloft is trusted to provide significant savings in purchasing, enable more efficient legal operations, and accelerate sales cycles, all while drastically lowering compliance risk. Agiloft's adaptable no-code platform ensures rapid deployment and a fully extensible system. Using contracts as the core system of commercial record, Agiloft's CLM software leverages AI to improve contract management for legal departments, procurement, and sales operations. Visit www.agiloft.com for more.

Platinum partners have executed well over 100 projects, gaining years of experience while affirming the trust of Agiloft customers.

Partner Requirements

- Complete the partner application process including customer references and extensive vetting.
- Complete the same Agiloft administrator training course with the same level of proficiency as our internal implementers.
- Pass a final certification test including building a demonstration system and completing rigorous software implementations to test skills with Agiloft.
- Execute several projects with senior implementers, like a new hire.

Unique Background of Strengths and Skills

Each partner has a unique background of strengths and skills, which deepen their range of expertise and result in seamless solutions for a wide variety of customer challenges. This high level of knowledge, skill, and commitment is valued and trusted by Agiloft and its clients, who see the direct benefits of their work with each new partner implementation.